KORE Business Connect: IoT Applications

To help simplify and eliminate the risks associated launching commercial grade IoT solutions, KORE has developed a one-stop-shop for all things IoT.

IoT deployments can be extremely complex, requiring many different components and vendors to manage. At the most basic level, even when deploying a solution consisting completely of pre-certified, off-of-the-shelf components calls for significant logistical coordination for procuring, provisioning, testing, delivering, and supporting connected solutions.

To simplify the complex and eliminate the risks associated launching commercial grade IoT solutions, KORE acts as a single partner to simplify and manage the complexities of the IoT ecosystem. Building on a strong foundation of global, secure, managed connectivity from tier 1 cellular providers, KORE also provides cellular-enabled routers and gateways from leading manufacturers as well as a full suite of professional services to provide customers with fully managed, “plug-and-play” IoT solutions. These end-to-end offerings empower organizations with flexibility, operational agility, a global service footprint, scalability, and time-to-market, enabling them to overcome challenges associated with the historically fragmented IoT ecosystem.

Solution Overview

Ideal for These Industries:
- Healthcare
- Fleet
- Logistics
- Industrial
- Real Estate & Construction
- Insurance
- Automotive

KORE is a trusted advisor, and leader in simplifying complexity for transformative IoT business performance
- KORE acts as a single IoT ecosystem partner assembling all of the pieces of the puzzle by reducing many vendor relationships into just one
- With over a decade of experience in IoT, KORE is a trusted advisor to assist customers with device, rate plan, and professional service selections
- Businesses benefit from “plug and play” IoT solutions that reduce the need for internal training and third party IT services
- KORE has the ability to blind ship, drop ship, and navigate complex ordering and invoicing requirements
- KORE delivers the flexibility, operational agility, a global carrier service footprint, scalability and accelerated time-to-market that helps partners deliver a high quality, preconfigured IoT solution to their down-market customers at highly competitive price points

Other applications include:
- Security and Surveillance
- In-Vehicle Communication
- Kiosk
- Utilities
KORE Multi-SIM Support

When selecting a router or gateway that is equipped with multiple SIM slots, KORE has the unique ability to provide customers with connectivity from multiple cellular operators. Depending on the use case and business requirements, this presents the following advantages:

• Serves as a back-up option from the primary operator to a secondary operator should the primary network experience issues or the device moves out of the primary coverage area

• Most applicable to mobile assets – provides an automatic connection to the cellular operator with the strongest coverage signal of the operators installed on the device

• Allows the device to “bond” multiple SIMs from the same operator to enhance bandwidth and network speeds

Simplify Your Supply Chain

KORE Streamlines Complex IoT Deployments

**Scenario 1:**

- Multiple Carrier relationship(s)
- Multiple OEM relationship(s)
- IT & Professional Services relationship(s)
- Multiple management platforms and systems integrations
- Multiple support lines
- Complex logistical coordination

**Scenario 2:**

- One vendor – access to major cellular carriers, leading OEMs, suite of professional services
- One contract, one platform, one support line
- Fully managed logistics from order through fulfillment allow for turnkey solutions

Interested in Business Connect IoT Solutions?

Speak with a KORE specialist and see how our comprehensive IoT solutions can simplify your business.